



**Ontario Association of Home Inspectors  
Profit & Loss Budget vs. Actual  
January through March 2005**

	<u>Jan - Mar 05</u>	<u>Budget</u>
Ordinary Income/Expense		
Income		
Board of Examiners Revenue		
1700 - CD-ROM Sales	800.00	3,500.00
1705 - Report Verification	1,052.00	2,000.00
1710 - Challenge Exams	675.00	
1750 - Defect Recognition Course	25,065.00	77,700.00
1760 - Part 9 Health & Safety	3,850.00	31,500.00
1770 - Part 9 Building Envelope	9,175.00	31,500.00
Total Board of Examiners Revenue	<u>40,617.00</u>	<u>146,200.00</u>
CAHI/CAHPI Revenue		
1500 - CAHI Exams	525.00	
Total CAHI/CAHPI Revenue	<u>525.00</u>	
Courses Revenue		
1853 - OBC Course	0.00	8,000.00
1854 - OBC Course Plumbing	0.00	8,000.00
Total Courses Revenue	<u>0.00</u>	<u>16,000.00</u>
Education Programs Revenue		
1800 - National Conference	0.00	10,000.00
1805 - Other/Misc Income	150.00	7,400.00
1875 - Winter Workshop	24,566.72	15,000.00
Total Education Programs Revenue	<u>24,716.72</u>	<u>32,400.00</u>
Membership Services Revenue		
1400 - Membership Services	0.00	500.00
Total Membership Services Revenue	<u>0.00</u>	<u>500.00</u>
Other Income		
1200 - Interest Earned	-1,973.31	2,000.00
1220 - Misc. Income	343.72	1,000.00
1230 - ASHI Council of Reprsnts	244.60	400.00
1240 - Benevolent Fund	1,336.30	0.00
Total Other Income	<u>-48.69</u>	<u>3,400.00</u>
Professional Dues and Fees		
1100 - Members Dues	140,100.01	197,250.00
1110 - Designation	2,400.00	5,000.00
1120 - Info Packages	5,950.00	14,000.00
Total Professional Dues and Fees	<u>148,450.01</u>	<u>216,250.00</u>
Public Relations Revenue		
1600 - Internet Listings	2,774.07	2,700.00
1620 - OAHI swag/merchandising	0.00	100.00
Total Public Relations Revenue	<u>2,774.07</u>	<u>2,800.00</u>
Total Income	<u>217,034.11</u>	<u>417,550.00</u>
Expense		
Board of Examiners		
2700 - Examiners Committee Admin	0.00	1,500.00
2705 - Course&Standards Develop	0.00	5,000.00
2710 - CD-ROM costs	239.54	1,500.00
2715 - Report Verification	575.70	1,700.00
2725 - Other expenses	635.60	300.00
2750 - Defect Recognition Course	23,482.28	77,080.00
2760 - Part 9 Health & Safety	5,116.00	24,420.00
2770 - Part 9 Building Envelope	1,158.46	24,920.00
Total Board of Examiners	<u>31,207.58</u>	<u>136,420.00</u>



**Ontario Association of Home Inspectors  
Profit & Loss Budget vs. Actual  
January through March 2005**

	<u>Jan - Mar 05</u>	<u>Budget</u>
CAHI/CAHPI		
2500 - CAHI Dues	0.00	44,250.00
2510 - CAHI Exams	3,176.00	
2520 - CAHPI Dues	<u>52,350.00</u>	<u>0.00</u>
Total CAHI/CAHPI	<u>55,526.00</u>	<u>44,250.00</u>
Courses		
2853 - OBC Course	0.00	6,400.00
2854 - OBC Plumbing	0.00	5,800.00
2855 - OBC	0.00	5,000.00
2875 - Winter Workshop	<u>2,150.19</u>	<u>8,000.00</u>
Total Courses	<u>2,150.19</u>	<u>25,200.00</u>
Education Programs		
2800 - Education Committee Adm	761.97	3,000.00
2810 - Ntnl Conference advances	<u>0.00</u>	<u>10,000.00</u>
Total Education Programs	<u>761.97</u>	<u>13,000.00</u>
General Operations		
2100 - Insurance	1,165.36	2,500.00
2110 - Accounting	500.00	8,000.00
2115 - Legal	0.00	20,000.00
2125 - Administration & Support	16,476.50	65,000.00
2130 - Executive Assistant	30.00	40,000.00
2133 - Exec.Brd. Secretary	0.00	3,000.00
2135 - Office Rental	4,504.68	7,300.00
2140 - Telephone	1,210.10	9,000.00
2145 - Printing	3,289.79	10,000.00
2150 - Postage	2,669.28	5,500.00
2155 - Office Supplies	2,199.33	3,000.00
2160 - Bank Charges	1,156.14	500.00
2165 - Credit Cards Discounts	3,217.15	6,000.00
2170 - Gifts	1,799.47	2,500.00
2175 - Other / Misc	633.28	
2180 - Equipment purchased	0.00	6,500.00
2185 - Benevolent fund	0.00	765.00
Total General Operations	<u>38,851.08</u>	<u>189,565.00</u>
Governance		
2300 - Directors Meeting	1,093.08	10,000.00
2310 - Directors Travel & Phone	7,109.67	10,000.00
2320 - ASHI Core Rep	0.00	3,000.00
2330 - Technical Review	0.00	1,000.00
2340 - Executive Asstnt Search	45.00	
2350 - Finance Committee	0.00	500.00
2355 - Appeals Committee	0.00	2,000.00
2360 - Insurance Committee	0.00	1,000.00
2365 - Discipline Committee	449.51	8,000.00
2375 - Registrar	147.47	5,000.00
2380 - Special projects	213.06	24,000.00
2385 - Knowledge Cafe Monitor	0.00	10,000.00
2390- Ombudsman	<u>0.00</u>	<u>2,000.00</u>
Total Governance	<u>9,057.79</u>	<u>76,500.00</u>
Member Services		
2400 - Member Services	0.00	500.00
2410 - Golf Tournament	<u>0.00</u>	<u>1,600.00</u>
Total Member Services	<u>0.00</u>	<u>2,100.00</u>



**Ontario Association of Home Inspectors  
Profit & Loss Budget vs. Actual  
January through March 2005**

	<u>Jan - Mar 05</u>	<u>Budget</u>
Public Relations		
2600 - PR Committee Admin	832.56	2,000.00
2605 - Internet	463.49	6,800.00
2610 - Advertising	14,449.72	42,250.00
2615 - Postage & Shipping	0.00	700.00
2620 - Directory/Email bulletin	0.00	1,500.00
2625 - Trade Shows	0.00	15,400.00
2630 - Brochures	0.00	4,000.00
2635 - OREA Course offerings	0.00	500.00
2640 - Merchandising	0.00	1,200.00
2650 - Travel / Admin	100.62	4,000.00
2655 - Press Releases	0.00	1,000.00
2660 - Government Relations	421.45	2,000.00
Total Public Relations	<u>16,267.84</u>	<u>81,350.00</u>
Regional Meeting Groups		
2203- Toronto East Grp Meetings	0.00	1,500.00
2200 - Toronto West Grp Meeting	588.13	1,500.00
2210 - Kingston Meeting Group	360.53	2,020.00
2220 - Ottawa Group Meeting	1,760.00	3,000.00
2230 - SW Ontario Group Meeting	0.00	1,000.00
2240 - North Central Meeting	169.00	1,000.00
Total Regional Meeting Groups	<u>2,877.66</u>	<u>10,020.00</u>
Total Expense	<u>156,700.11</u>	<u>578,405.00</u>
Net Ordinary Income	<u>60,334.00</u>	<u>-160,855.00</u>
Other Income/Expense		
Other Income		
OTHER CONFERENCE REVENUES		
7140 - Exhibits	658.00	
7160 - Misc sales	0.98	
Total OTHER CONFERENCE REVENUES	<u>658.98</u>	
Total Other Income	<u>658.98</u>	
Other Expense		
CONF. BUSINESS EXPENSES		
9050 - Hotel costs	330.00	
Total CONF. BUSINESS EXPENSES	<u>330.00</u>	
ON-SITE EXPENSES		
9120 - Staff accommodation	779.41	
Total ON-SITE EXPENSES	<u>779.41</u>	
PRINT & PROMOTIONS		
9192 - Exhibitor Packages	76.80	
9167 - Post Card 1	309.80	
9175 - Media Advertising	264.50	
9190 - Signs & banners	2,846.04	
Total PRINT & PROMOTIONS	<u>3,497.14</u>	
WORKSHOP SPEAKERS		
9210 - workshop speakers	-100.00	
9220 - speaker gifts	27.22	
Total WORKSHOP SPEAKERS	<u>-72.78</u>	



Ontario Association of Home Inspectors  
Profit & Loss Budget vs. Actual  
January through March 2005

	<u>Jan - Mar 05</u>	<u>Budget</u>
OTHER EXPENSES		
9340 - Food & beverage	124.78	
9350 - Miscellaneous	618.50	
9345 - Travel	<u>480.26</u>	
Total OTHER EXPENSES	<u>1,223.54</u>	
Total Other Expense	<u>5,757.31</u>	
Net Other Income	<u>-5,098.33</u>	
Net Income	<u>55,235.67</u>	<u>-160,855.00</u>