



# ONTARIO ASSOCIATION OF HOME INSPECTORS ONTARIO INSPECTOR

**CELEBRATING OUR  
10th  
ANNIVERSARY**

**SEPTEMBER 2005**

## A Message from the President



The summer of 2005 is drawing to a close. The nice weather is about to leave us for another year. Some would see it as a time to get back to work, but the board of directors and committees barely slowed in their activities.

Some of the projects that are going to change our profession are nearing completion.

I can't help but look around and marvel at how the profession is about to evolve and change for the better. We are continually building value in being a member of the OAH and CAHPI Ontario.

Some of the committees have continued to work through the summer. I commend Wendy Cooke and the Public Relations committee members who are already working on promotional plans for next year.

The CAHPI accreditation standard has been completed and will be presented at the National Conference in October. This will set a national

minimum competency level. Once the information is made available, the Board of Examiners will evaluate and report on how this will fit in with requirements in Ontario. We are anxious to start working with the standard.

Ralph Banks, the chair of the Self Insurance project, is touring the province during the month of September, speaking to the membership, presenting the proposal and answering questions. Interest is gaining, if you haven't been keeping up to date, plan to attend your regional meeting this month and find out what's going on. This is an opportunity for us to take control of our business and insurance premiums.

CAHPI Ontario logos have been set up at Marks Work Warehouse, and can be added to any shirt or jacket of your choice. Our manager of cool stuff, Gerry Quackenbush, has just finished negotiating a wonderful deal with Marks for OAH members only, a discount on merchandise. Look for information in this issue.

The membership is growing and we have just set a record by exceeding our year end numbers by the end of August. We now sit at 740 total memberships.

One of the most frequent questions I get from the membership is, "how long will my reports take to be verified?" We have just doubled our report verifiers, with the addition of Kirk Iredale. This should help reduce the backlog.

The CAHPI National Conference is just over a month away, and if you are still undecided on whether you are going to attend, just look at the topics the committee has lined up. Look in this issue or go to the web site at [www.inspectionodyssey.com](http://www.inspectionodyssey.com)

The recent natural disaster of some southern U.S. states has prompted the question of how can we help. I encourage you to make a donation through your local charity or to the Canadian Red Cross. The OAH is ready to offer assistance through our cousins the American Society of Home Inspectors (ASHI).

Look forward to seeing you at in Niagara Falls in October.

Sincerely,

Alrek Meipoom, RHI  
President, OAH

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## 2005 CAHPI National Conference all set to go at The Falls

Ontario Association of Home Inspectors prepared for hosting INSPECTION ODYSSEY, Canada's National Home Inspectors' Conference. Several events planned for this year's meeting being held in Niagara Falls from October 14-16, 2005

The 2005 CAHPI National Conference, hosted by the OAH, is all set to go in Niagara Falls. This year's meeting, scheduled for October 14-16, 2005 and titled INSPECTION ODYSSEY, has numerous events planned over the weekend's festivities. Home Inspectors from across Canada will converge on the Sheraton Fallsview Hotel and Conference Centre, at 6755 Fallsview Blvd, in Niagara Falls, Ontario. This event is worth 17 CEU's. Log on to [www.inspectionodyssey.com](http://www.inspectionodyssey.com) or see next page for details.

### Federal Minister of Labour to speak at 2005 National Conference

The Honourable Joe Fontana, Federal Minister of Labour, will be a guest speaker at the 2005 CAHPI National Conference.

One of the topics he will be discussing will be the national certification program for home inspectors in Canada.

### Why By-laws and Policies?

*Can't live without them*

Every major corporation has them. So do most associations and membership clubs. As a matter of fact, they are everywhere in society. In our streets, on our highways, when we go to the mall, when we go on a plane, etc. By-laws and policies. Standards of Practice. Policies and Procedures. Rules and Regulations. Operating Instructions.

Why does the home inspection industry need them?

Read Tom Lloyd's article on the OAH By-laws and Policies on page 4 of this issue.

### Provincial Inspection contract in the works

*Much-needed document aimed to protect home inspectors and educate government/public*

The creation of a standard provincial inspection contract is one of the latest projects being developed by the OAH. This contract, between the inspector and the client, will ultimately provide a better understanding of what a home inspection is and where it starts and finishes.

Setting up a province-wide, industry standard contract will provide home inspectors with a document that is reliable on a day-to-day basis, as well as better equipping an inspector in the event of a legal challenge.

For more on this, read Ralph Bank's article on page 4.

### National Certification Program moving forward

*Final Edit to be released at National Conference*

National certification and accreditation standards will soon be a reality for home inspectors across Canada. Members of the CAHPI CHIBO Committee, the Construction Sector Council (CSC), and Benchmark Consulting, are conducting the final edit and release of the CHIBO Report, which will ultimately form the foundation of national certification standards for home inspectors in Canada. See Andrew Dixon's article in the external relations section on page 6 of this issue.

### CAHPI - OAH - ASHI

*Relationship south of the border still going strong*

Members of ASHI, the American Society of Home Inspectors, our industry cousins to the south, have once again demonstrated their strong ties with their family to the north. ASHI will be hosting a booth at the 2005 National Conference.

For more on ASHI and how you can become a member, read Alden Gibson's article on page 5.

### OAH WORD GAME

Unscramble the following 7 words, one letter to each square, to form seven industry-related words. Answers are on the bottom of page 12

**N Y V L I**  
□ □ □ □ □

**U B L M P**  
□ □ □ □ □

**T E O T U L**  
□ □ □ □ □

**A T R R F E**  
□ □ □ □ □

**N L E L T I**  
□ □ □ □ □

**T S M E S Y**  
□ □ □ □ □

**I L B R E O**  
□ □ □ □ □



# 2005 CAHPI National Conference, Niagara Falls



From the desk of .....  
**Glenn Gogal,**  
 2005 CAHPI National Conference  
 Speaker Coordinator

## 2005 CAHPI National Conference

With the 2005 CAHPI National Conference just weeks away, the Conference Committee would like to extend a warm invitation to all OAHI members to make the final decision to attend! Consider for a moment that you will have the chance to take part in a memorable weekend of education, networking, and of course relaxation.

As home inspectors we are technical in our profession, but equally as important, we are educators to our clients and each other.

So take the time, meet with friends, and come enjoy your National Conference in Niagara Falls. Remember, attending this conference is worth 17 CEU's.

P.S. Don't forget your spouse. There is an excellent spousal tour on Saturday. There are also several attractions to see and places to shop all within walking distance of the Conference.

See you at the Conference!

**Glenn Gogal, RHI**  
 2005 National Conference Committee  
 Co-Chair, Toronto Meeting Group



## INSPECTION ODYSSEY

Friday October 14 to Sunday October 16, 2005  
 Canada's 12th National Home Inspectors' Conference

Presented by CAHPI National and Hosted by the Ontario Association of Home Inspectors (OAHI)  
 Sheraton Fallsview Hotel and Conference Center, 6755 Fallsview Blvd., Niagara Falls, Ontario



Saturday October 15, 2005	Session 1	Session 2	Session 3
7:00 a.m. - 8:00 a.m.	Registration/Breakfast	Registration/Breakfast	Registration/Breakfast
8:00 a.m. - 9:30 a.m.	<b>Alden Gibson</b> The Consistent Inspection, Start to Finish	<b>Dino Vito</b> Helical Pier Foundation Systems	<b>Rob Milner and Roy Chan</b> The Use of Infrared Technology
9:30 a.m. - 10:00 a.m.	Coffee Break	Coffee Break	Coffee Break
10:00 a.m. - 11:30 a.m.	<b>Dwight Walker</b> Residential Foundation Protection Traditional vs. Innovative	<b>Gord Cooke</b> Energystar and New Housing Initiatives	<b>Robin Parnell</b> Ventilation Systems, an Interactive Session
11:30 a.m. - 2:00 p.m.	<b>GALA LUNCHEON</b>	<b>GALA LUNCHEON</b>	<b>GALA LUNCHEON</b>
2:00 p.m. - 3:00 p.m.	<b>Kevin Constable</b> Water Wells in Rural Homes, Ontario Groundwater Association	<b>Karen Somerville, Mike O'Grady, &amp; Paul Wilson</b> Canadians for Properly Built Homes	<b>Claude Lawrenson and Bill Mullen</b> CAHPI Certification and Accreditation Plan
3:30 p.m. - 4:00 p.m.	Coffee Break	Coffee Break	Coffee Break
4:00 p.m. - 5:30 p.m.	<b>Alan Lis</b> Electrical Safety and the Residential Code for the Home Inspector, E.S.A.	<b>Shawn Carr</b> Carson Dunlop, Sales & customer service, the fastest way to achieve success	<b>Robert Bean</b> Inspecting Radiant Heating Systems
<b>Sunday October 16, 2005</b>			
7:30 a.m. - 8:30 a.m.	Registration/Breakfast	Registration/Breakfast	Registration/Breakfast
8:30 a.m. - 10:00 a.m.	<b>Andrew Drummond</b> Tips for Successful Employment in the Service Sector, Humber College	<b>Bart Kanters</b> Practical Concrete Inspections, Ready Mixed Concrete Association of Ontario	<b>Charles Gravely</b> Inspecting High Efficiency Furnaces
10:00 a.m. - 10:30 a.m.	Coffee Break	Coffee Break	Coffee Break
10:30 a.m. - 12:00 p.m.	<b>Ralph Brook</b> Risk Management for your Home Inspection Practice	<b>Joe Seymour</b> Lick The Envelope, an Exterior Inspection Primer	<b>Jim Crosscombe</b> Roofing Assessment and Expertise
12:00 p.m. - 1:00 p.m.	Lunch	Lunch	Lunch
1:00 p.m. - 2:30 p.m.	<b>Michael Hepworth</b> Entrepreneur, Build a Successful Business	<b>Ken Ruest</b> Incompatible Building Materials, CMHC	<b>Graham Clarke</b> Carson Dunlop, Building Science a northern climate
2:30 p.m. - 3:00 p.m.	Coffee Break	Coffee Break	Coffee Break
3:00 p.m. - 4:30 p.m.	<b>Jeffrey Taraba</b> Structural Insulated Panels 101	<b>Linda Neave</b> CMHC Policies & Lender's Misconceptions	<b>Brian Haskett and Bob Thoburn</b> Tarion and the New Home Market



# 2005 CAHPI National Conference, Niagara Falls

*Special Thanks to the .....*  
*2005 CAHPI National Conference Host Organizing Committee*  
*from the Ontario Association of Home Inspectors:*

John A. Harris, Chair      Thomas Lloyd  
 Guy Battaglini            Nitin Mehta  
 Brad Durant                Alrek Meipoom  
 Glenn Gogal                Andrew Radomski

and  
 several others who volunteered their services



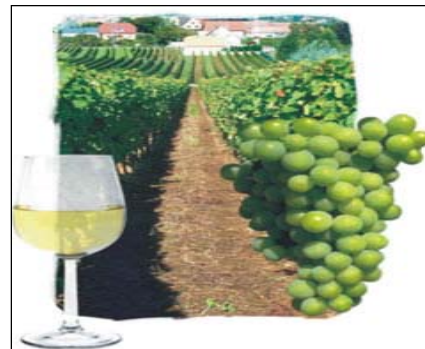
Sheraton Fallsview Hotel & Conference Centre



American Falls, Niagara Falls, N.Y.



Rainbow Bridge—U.S. / Canada Border



Niagara Winery Tours



Maid of The Mist



Clifton Hill, Fun & Entertainment



Niagara-On-The-Lake



Casino Niagara



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**HomeGauge**

**CANSPEC HOMESERVICES**

**Inspection Support Services**

**ColourTech Marketing Inc**



**Porter Valley Software**

**Purity Pest Control Ltd.**

Many More To Come...

# The Inside Story



*From the desk of the Secretary, Tom Lloyd*

## OAHI By-Laws and Policies

Without Them Anarchy Will Run Wild

Most Home Inspectors stand above the crowd in their investigative skills, their skills in searching out problems, and the ability to interpret what they see. That being said, I have to pose the question as to why some members have a problem in understanding our Association's By-Laws and Policies.

The By-Laws can be downloaded from the OAHI website for anyone who needs a copy. They are not ambiguous and are easy to understand. Why do we have By-Laws and Policies? They are put into place to protect the membership, the association, and yes, even you.

Everyone in the association has been required to go through the same steps to gain the experience and knowledge to become a professional Home Inspector. The optimum word here is PROFESSIONAL. Who is a professional Home Inspector? Think about it. Compare our profession with that of a Doctor, a Lawyer, etc. Ask yourself, has the person taken all of the required educational upgrades, has the person moved through the process as the By-Laws and Policies require or has the person tried to move forward without going through the proper steps, or better yet, taken a half hour test online that your grandmother probably would have passed.

We have the Ontario Medical Association, the Law Society of Upper Canada, and the Ontario Association of Home Inspectors/Canadian Association of Home and Property Inspectors Ontario, as well as CAHPI National. All of these professional associations

are recognized by law and members are required to follow the rules that have been put in place to make them the voice of their members.

With all of the preceding being said, you may be wondering where I am going with this.

LOGO USE - LOGO USE - LOGO USE!

A number of members either do not understand the policy on logo use or just think they will not be called to task on their misuse of it. If you are not following the policy and By-Laws as they are laid out, you are putting the association in a compromising position with CAHPI National and you are also becoming an administrative burden on the association. In the end you will be the one to suffer as you will be assessed the required funds for CAHPI National, as well as an administration fee to cover the costs of dealing with your indiscretion. Furthermore, this violation will be inserted into your records.

To download the By-Laws, please go to [www.oahi.com/members](http://www.oahi.com/members) and click on to the By-Laws.

Remember, it is your responsibility to read the By-Laws as well as the Policies and understand them. If you do not understand them, please call the OAHI office and Wendy will be more than happy to assist you in this matter. Violations of By-Laws and Policies are a serious matter and will be dealt with accordingly by the association.

Last but not least, remember, the By-Laws are put into place by you the membership, not the Board of Directors or the Committees. Our job as the Board and the Committees are to speak on your behalf and enforce your will.

Anarchy will rule without discipline.

**Tom Lloyd, RHI**  
**Secretary, OAHI**  
**Chair, Discipline & Professional Practices Committee (DPPC)**



*From the desk of the Treasurer, Ralph Banks*

## Provincial Inspection Contract

Over the last few years the association has been moving forward in creating and offering greater member services. One of the latest projects has been the development of a provincial inspection contract to be used by our members. If we expect the consumer and government to recognize our association as the leaders of the inspection profession, we need to come together and ensure that there is a better understanding of what a home inspection is and where it starts and finishes.

There are misconceptions and unrealistic expectations by the general public and some of the real estate professionals with regards to the scope of an inspection and the liabilities in which the inspector accepts. This can lead to frivolous complaints and possible court action. When situations arise we must be able to rely on our contracts to be properly written and indicate the scope and limitations of the general home inspection as described in our standards of practice. The inspector must be able to rely on their contract during legal challenges.

Over the years there have been several reports and opinions (both legal and not) that indicate having a provincial inspection contract used by all persons conducting home inspections within the province, would ensure that judgements are consistent and fair and based on the accepted standard of practice within Ontario. This would help prevent decisions against members as it is more likely that an industry standard contract would hold more water than an individual's contract which may only be looking out for the individual inspector's best interest and may be considered bias. There is also the cost issue, the creation of a legal contract can be very expensive for any individual. To create, print and pay to have a legal opinion would be very costly.

Having a standard provincial contract would also assist in creating a better understanding between the inspector and the Real Estate agents and brokers. We have seen the success of many other professions that rely on contracts as a basic understanding of their services and limitations. The most notable example being the standardized contract used between an REA and the vendor or purchaser, this has allowed their profession to easily defend against frivolous complaints keeping their E&O insurance rates at an affordable level.

We have been working on this project over the last 8-10 months with the help of Pierre Champagne from the legal firm Heenan and Blaikie. Pierre has specialized in defending home inspectors for many years with great success and he along with others understand that this is a necessity to ensure that the inspector is properly protected from unsubstantiated legal challenges.

We have reviewed many of the individual and franchise inspection contracts, as well as case law to ensure that this contract is fair and has covered all of the industry limitations and standards of practice. We expect to be reviewing the first draft within the next 2 weeks. The draft will then be released for member review and input. Once all of the concerns have been reviewed and if any changes are required a final draft will be sent out to the members and the contract will be produced and made available to the membership. We are hoping to have the inspection contract in place by January 2006.

Our intent is not to limit our members from using any other contract but to set an industry standard and provide the member with a document in which will be reliable and that they can have full confidence in.

**Ralph Banks, CD CEA RHI**  
**Director, Treasurer OAHI**  
**Chair, Kingston Meeting Group**



## South of the Border



From the desk of  
**Alden Gibson,**  
CAHPI Liaison to ASHI

### Report from CAHPI Liaison to ASHI

#### Council of Representatives - July 11, Aug 3 - Meetings

The speaker of the ASHI Council of Representatives, Kurt Salomon, held two conference calls with the Group Leaders. As the Alternate speaker I attend all conference calls to keep on top of the business in the event that I would have to fill in for Kurt.

For those of you that are not familiar with the operations of ASHI (American Society of Home Inspectors), I would like to give you a brief explanation of what the Council of Representatives is.

ASHI headquarters is located in Chicago, Illinois, with 14 staff members led by Rob Paterkiewicz.

As ASHI Executive Director, Mr. Paterkiewicz takes direction from the ASHI Board of Directors, following the strategic plan, government regulations and is responsible for all the staff members. Rob has a huge responsibility to keep the day to day operations of ASHI running smoothly.

On the Board there are 5 Officers & the immediate past president, 15 Directors, 1 Board Alternate and the Speaker

of The Council of Representatives. The Board meets quarterly and has the odd conference call if necessary.

The number of Council of Representatives is determined according to the number of members of the chapter or non-affiliated groups, as follows: 10-35 voting members - one representative, 36-70 voting members - two representatives, for each additional 35 voting members beyond 71 - one representative, with a cap of five representatives per chapter.

The Council is divided into 8 groups by regions. Each group has a Group leader. The group leader reports to the Speaker of the Council of Representatives.

What does all this mean? Each chapter that qualifies has one person that you can go to and express your opinion. He then shares that with the group leaders who, in turn, take it to the Speaker of the Council of Representatives, who can then take that concern directly to the Board of Directors.

The speaker of the Council of Representatives will not relay every individual concern to the BOD from over 6,000 members. However, if enough members have the same concern, the board will then hear about it and members will expect to see some action or at least an explanation. For our members, I would encourage you to read the Policy and Procedure Manual Volume 1 and 2, as well as the Council of Representatives Policy and Procedures Manual found on the ASHI website ([www.ashi.org](http://www.ashi.org)).

#### July 16, 2005 - ASHI Board of Directors Meeting

The July meeting was held in St. Louis, Mo. in conjunction with the town hall meeting. Every one is invited to the town hall meeting where if time permits the Board will field

questions from the membership.

At this meeting the directors took a number of actions on behalf of the Society and the membership including the following: They approved Disneyland resort in Anaheim, Calif. as the site for InspectionWorld 2007, Jan 10-14, 2007 and Nashville Tenn. for InspectionWorld 2008 (contingent on negotiations). They approved the budget for 2005-2006 including lower membership dues and an online version of the ASHI Reporter. They agreed to create two taskforces: one to review the possibility of changing the names of Membership classifications and the other to work on an Candidate Development Program. For a full report members can check Aug First Thing and click on the direct link.

#### ASHI Officers Nominating Committee

This year I am on the ASHI Officers Nominating Committee. I will be in Chicago on September 14th, meeting with the committee. Steve Gladstone is the chair of the committee. You all know Steve as our ASHI Liaison to CAHPI and the Immediate Past President of ASHI.

#### Mark your calendar for InspectionWorld

ASHI's Conference and Exhibition "InspectionWorld" Jan 12 - 14, 2006, Fort Lauderdale, Florida. On the internet visit [www.inspectionworld.org](http://www.inspectionworld.org). If you have never been to an ASHI Conference, Fort Lauderdale may be the one for you. We are guaranteed warm weather. I have been checking out the flights and members from Ontario may find it less expensive to fly from Toronto to Miami and drive to Fort Lauderdale.

Hope to see you at Inspection Odyssey!

Alden E Gibson R.H.I.  
CAHPI- National Liaison to ASHI



### BE AN ASHI MEMBER TODAY!

Attention OAH-RHI members! If you are looking to increase your credibility by joining another association, consider joining ASHI, the "American Society of Home Inspectors".

ASHI has reviewed the stringent membership requirements for an OAH-RHI accreditation and will accept our membership qualifications as equal to their own requirements. Basically, all you have to do is sign up and pay your dues and you will be accepted as a full ASHI member.

As a member of ASHI you will receive the "ASHI Reporter" every month as well as a monthly email letter titled "First Things" keeping you up to date with the day to day goings on in the Society.

You will definitely enjoy and benefit from the ASHI website ([www.ashi.org](http://www.ashi.org)). Ask a question on any topic and receive a response from a qualified source. Link the virtual home inspection to your website. Your name will also be found in the website's Find a Home Inspector section.

You will also receive membership rates to attend "InspectionWorld", the Society's Annual National Conference, which is held every January in some warm part of the United States. You will receive logo privileges including "We Speak House", "The ASHI Experience", and the benefit of obtaining brochures for promoting your business.

For more information either visit the ASHI website, contact the OAH office, or please ask an ASHI member at the ASHI booth coming to our own Inspection Odyssey scheduled at the Sheraton Fallsview Hotel in Niagara Falls on October 14-16, 2005.



# External Relations



*From the desk of Andrew Dixon, Director of External Relations*

Greetings and I hope that you all enjoyed a safe and profitable summer. Besides a very enjoyable camping trip with my kids, a move to a new home, and a few home inspections, I managed to find some time for CAHPI-Ontario and CAHPI-National work.

In early August, I met with Tamer Fahmi, President of OREA, for a discussion on common interests between our two associations; our general theme was how we all can better serve our clients. OREA has an Insurance Task Force that is pursuing one of Mr. Fahmi's projects, an Insurance Fact Sheet for home buyers that describes the home insurance process and informs the buyer as to potential issues enabling them to make an informed decision. OAH has agreed in principle to participate in the development and distribution of the fact sheet as our inspectors are ideally suited to identify potential issues and to inform the buyer in a timely manner. We'll keep you

informed as the project develops.

I also participated, along with Past President Trevor Welby-Solomon (CAHPI Secretary), in the CAHPI CHIBO Committee meeting on the weekend of September 9<sup>th</sup>. Besides the Committee members, Josh Rose, from the Construction Sector Council (CSC), who oversaw the CHIBO Report, and Benchmark Consulting, who contributed greatly to the data, were also present. Josh and Benchmark have done a great job and the great news is that the Committee signed off on the Report. National certification and accreditation standards will soon be a reality for home inspectors across Canada.

CSC will conduct a final edit and then release the Report in the weeks preceding the National Conference. The Report will be available to us all in a "adobe pdf" format through the CAHPI or OAH websites. Josh has also reserved funds to develop a brochure explaining the National Certification Program, which will also be available before the Conference. The brochure, while written for the home inspector, will be appropriate for the home buyer, real estate professional and other stakeholders in the home buying process.

Now the hard work starts! CAHPI-National voted to seize the opportunity and proceed with framework development

and implementation of the National Certification Program. Soon we all could be National Certificate Holders. The details will be announced by the Honourable Joe Fontana, Federal Minister of Labour and Housing, at the National Conference in October. Mr. Fontana will address the Gala Luncheon on Saturday October 14th, and as a Minister draws attention, he will be talking to not only home inspectors but the national media. This is an excellent introduction for the National Certification program.

And speaking of the National Conference, I have been involved in some of the details and I would like to state that I am very impressed with the Education Committee and the work they have done. It will be a great conference and I encourage you all to attend. There is something for everyone including spouses so let's impress Minister Fontana with a large turnout and, who knows, maybe some winnings at the casino.

See you in Niagara Falls!

Sincerely,  
**Andrew Dixon, RHI**  
Director of External Relations, OAH

## More Inside News.....

**MARK'S WORK WEARHOUSE PARTNERSHIP NEAR**

The Public Relations Committee is putting the finishing touches on an agreement with Marks Work Wearhouse so that OAH members can enjoy the privilege of purchasing, at a discount, golf shirts, windbreakers, and other apparel, with either the OAH or CAHPI-Ontario logos on them.

The PR Committee is also actively arranging partnerships with other vendors/suppliers to further benefit our members. Products and services such as cellular phones, cellular phone service, and more.

If you know of a company that offers products or services that our membership can benefit from because of volume discounts, please contact the OAH Office.

### NEWS FROM THE P.R. COMMITTEE

The P.R. Committee commenced meeting over the summer and we actively are trying to find ways to promote our association. If you have any ideas we would appreciate hearing them.

In addition, we need help from our members. If you see a newspaper or magazine article or hear a radio show about home inspections, please contact us.

We would like the opportunity to respond, however, you must let us know by contacting the OAH Office.

Regards,  
**Wendy Cooke**  
PR Committee, OAH

### "The Canadian Home Inspector"

Issues of the CAHPI magazine "The Canadian Home Inspector" are now available through the internet. This first class publication contains information on National news stories, reports from provincial and regional home inspection associations, various educational articles on inspection topics, advertisements and more.

To obtain a copy of this magazine - log on to the "password protected member section" of the OAH website. Click on News. Then, click on 7, which is the CHI magazine—the prompts will lead you from there.

### Membership Rates Increase

Membership rates (for new members and renewals) have not increased in quite some time, and it is apparent the membership wishes to see more from their association in the way of member services and public relations/advertising. It is for these reasons, along with an increase in association expenses and inflation, that made it necessary to incorporate an increase in membership dues.

Effective as of July 1, 2205, OAH membership rates are as follows:

Student	\$225 (plus GST)
OAH Practicing Members	
CAHPI-Ontario	\$250 (plus GST)
CAHPI National	<u>\$150 (plus GST)</u>
Practicing Member - TOTAL	\$400 (plus GST)

### GOOGLE EARTH

#### Amazing internet satellite photo search engine

*Google Earth*, a spin-off of the internet website search engine google, is a website that allows you to see satellite photos of all around the planet earth, as well as zoom into to many neighbourhoods and even see your home, in virtually every major city in North America and other parts of the world as well. Some of the images are outstanding.

Google Earth is available for free to the general public. Simply log on to [www.earth.google.com](http://www.earth.google.com). At the home page, click on the words **Get Google Earth**, located in the top-right portion of the screen. Follow the downloading instructions and guidelines. If you have any difficulties, please contact the OAH Office.

If you were successful in launching google earth, you should come to a screen that has a large satellite image of the planet earth. Around the image window are several tools designed to enhance the image, and also to allow the user to zoom in and move around the earth.

There is a search window in the top left portion of the screen where you can enter a country, city, state/province, a street address, or other noteworthy locations.

The functions just below the image window provide most of the tools necessary to navigate the planet earth image. You can also move around the earth window by positioning your mouse on the image window and use your mouse buttons/rollers to manipulate the image.



# From the Home Office

## WELCOME TO THE OAHI

Congratulations to the following people who became new members of the OAHI from July 1 2005 to August 31, 2005:

### Students (27)

<b>July (12)</b>	<b>August (15)</b>
Peter Allen, El Dorado	John Gummesson, Greely
Laurie Arseneault, Brampton	Ken Horner, Burlington
David Ash, Thornhill	Tom Humphreys, Kemptville
Matthew Bartholomew, Mississauga	Mian Kamal, Scarborough
Thomas Bogi, Bolton	Ashiqur R. Khan, Mississauga
Randy Bongard, Stittsville	Les Kidd, Marmora
Ronald Budenas, Terra Cotta	Mark Leonard, Kingston
Dean Burgoon, Dundas	Terry Marienfeldt, Bethany
Gordon Buxton, Marysville	David Miloy, Ottawa
Francis Ching, Scarborough	Abdul Muniam, Brampton
Robert Furtisch, Waterloo	Louis Racine, Gatineau
William Goldhart, Aurora	Jeff Rockburn, Kars
	Ali Samhat, Mississauga
	Chris Wilson, Huntsville
	Muhammad Yousaf, Brampton

### Applicants without Logo Privileges (3)

<b>July (2)</b>	<b>August (1)</b>
Christopher Kantomer, Avonmore	Ashutosh Bhowmick, Toronto
Randy McDow, Oshawa	

Good Luck in your pursuits!!

## 2005 OAHI MEMBERSHIP

as of August 31, 2005

RHI (Registered Home Inspector)	217
Associate	101
Applicant	7
Applicant without logo privileges	136
Students	253
Retired	23
Friends of the OAHI	3
<b>TOTAL MEMBERSHIP</b>	<b>740</b>

## NEW MEMBER TOTALS

Year-To-Date  
as of August 31, 2005

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total
Students	34	5	11	17	8	14	12	15	116
Applicants w/o logo	5	6	11	4	5	7	2	1	41
Friends	-	-	2	-	1	-	-	-	3
<b>TOTAL</b>	<b>39</b>	<b>11</b>	<b>24</b>	<b>21</b>	<b>14</b>	<b>21</b>	<b>14</b>	<b>16</b>	<b>160</b>

## OAHI BOARD OF DIRECTORS 2005-2006

### EXECUTIVE

PRESIDENT	Alrek Meipoom, RHI
VICE PRESIDENT	George Webb, RHI
TREASURER	Ralph Banks, RHI
SECRETARY	Tom Lloyd, RHI

### DIRECTORS

- Doug Azar, RHI
- Andrew Bennett, RHI
- Andrew Dixon, RHI
- David Faux, RHI
- Carl Inglis, RHI
- Mike O'Grady, RHI
- George Webb, RHI

## STATUS UPGRADE CONFIRMATIONS

Congratulations to the following members whose status upgrade has been approved and confirmed

Date	Member	NEW STATUS
Jul	Bob Dickie, Orangeville	Applic. w/o logo privileges
Jul	Robert Kilby, Mississauga	Applic. w/o logo privileges
Jul	G. Scott Riddick, Whitby	Applic. w/o logo privileges
Aug	John Dancavitch, Washago	Applic. w/o logo privileges
Jul	John Allingham, Milton	Associate
Jul	Steve Eadie, Oakville	Associate
Jul	A. Wahid Kath, Mississauga	Associate
Jul	Chris Kubassek, Kitchener	Associate
Jul	Gil Marcoux, Hamilton	Associate
Jul	Nathan Silverthorn, Cambridge	Associate
Aug	Philos Y. Cheung, Kanata	Associate
Aug	Andrew Fedor, Hampton	Associate
Aug	John Galbraith, London	Associate
Aug	Yunlong Huang, Toronto	Associate
Aug	David Kelly, London	Associate
Aug	John Kokkonen, Dundalk	Associate
Aug	Ted Neufeld, Vineland Stn.	Associate
Aug	Steve Ott, Ottawa	Associate
Aug	Alliakar Rastli-Talkhonceh, Mississauga	Associate
Aug	James Ross, Collingwood	Associate
Jul	Brian Harris, Brampton	RHI
Aug	J. Mark Kelly, Ottawa	RHI
Aug	Andrew LaRoche, Mississauga	RHI
Aug	Blair Wallhouse, Toronto	RHI
Aug	Tamer Adel Youssef, Mississauga	RHI

GOOD LUCK TO ALL!

Canadian Association of Home and Property Inspectors  
CAHPI

### Board of Directors Executive Committee

President	Michael Guihan
Vice President	Ari Marantz
Secretary	Trevor Welby-Solomon
Treasurer	Bill Sutherland
Past President	Bill Mullen

## 2005 OAHI COMMITTEES & COMMITTEE MEMBERS

### Admissions Review/ Board of Examiners

- Andrew Bennett
- Terry Carson
- Andrew Dixon
- Carl Inglis
- Andrew Radomski
- Doug Silverthorn

### Education Program

- John Harris, Chair
- Guy Battaglini
- Brad Durant
- Glenn Gogal
- Tom Lloyd
- Nitin Mehta
- Alrek Meipoom
- Andrew Radomski

### Discipline & Professional Practices

- Tom Lloyd, Chair
- Terry Carson
- Roy Chan
- Mark Goddard
- Robin Green
- Andrew Radomski
- Joe Seymour
- Doug Silverthorn

### Elections

- Mark Goddard, Chair

### Finance

- Alrek Meipoom, Chair
- Ralph Banks
- Terry Carson
- Graham Clarke
- Alden Gibson

### Insurance

- Alan Carson, Chair
- Roy Chan
- Jeff Clarke
- Roy Cooke Jr.
- Robin Green
- Steven Love
- Trevor Welby-Solomon

### Technical Review

- Claude Lawrenson, Chair
- Terry Carson
- Brian Edwards
- George Webb

### POSTCARD CONTEST UPDATE (SEP/05)

The response to the "Win A Trip" postcard contest has continued to be outstanding. Over 2,000 postcards have been sent in to the OAHI Office. Excellent!!!

## REGIONAL MEETING GROUPS

The 5 regional meeting groups usually meet once a month. Their schedules are posted on the website and updated monthly. Please ensure that your member profile on the OAHI website has the designated meeting group you will be attending. Here is a list of the group and the members presiding over them:

### Toronto Meeting Group

Glenn Gogal/Robert Hermann, Co-Chairs  
Usually meet third Tuesday of every month

### Ottawa Meeting Group

Ronald Tropea, Chair  
Usually meet second or third Tuesday of every month

### Kingston Regional Meeting Group

Ralph Banks, Chair  
Usually meet first Monday of every month

### North Central Meeting Group

David Faux, Chair  
Usually meet first Wednesday of every month

### Southwestern Ontario Meeting Group

Bill Mullen  
Usually meet third Monday of every month



# Education

The information below is a guideline and schedule for courses offered by the OAHI throughout the year: We recommend that you register for OAHI courses months in advance. Course Registration Forms are available by contacting the OAHI office by telephone, email, fax or mail. Please Note: The confirmation of registration and class placements will be sent by email unless one is not provided and it will be sent out by mail. Please acknowledge receipt of the confirmation by return email or call the OAHI office.

## DEFECT RECOGNITION & REPORTING COURSE—2005 / 2006

These are 4-day courses (held on 2 weekends). Please review the dates and locations below. **If you have any questions, please contact the OAHI office.**

The following two courses will be held on Saturdays and Sundays as follows:

**Toronto** December 3/4 & December 10/11, 2005  
Dec 2005 OAHI Training Centre  
1515 Matheson Blvd. Suite 207, Mississauga, Ontario  
(NE corner of Matheson Blvd. & Dixie Rd.)  
Saturdays: 8:00 a.m. - 6:30 p.m. / Sundays: 8:00 a.m. - 3:30 p.m.

**Ottawa** January 21/22 and February 4/5, 2006  
Jan/Feb 2006 Algonquin College, 1385 Woodroffe Ave., Ottawa  
Saturdays: 8:00 a.m. - 6:30 p.m. / Sundays: 8:00 a.m. - 3:30 p.m.

**Course Fees:** OAHI Members - \$415.16 (includes GST)  
Non-Members - \$555.33 (includes GST)

**CD-ROM:** An optional interactive study tool to supplement the Defect Recognition Course. The CD-ROM, for Microsoft Windows only, can be ordered for \$26.75 (\$25.00 + GST) to those registering for this course. Those not registered for this course may order it separately for \$53.50 (\$50.00 + GST).

## ONTARIO BUILDING CODE (OBC) PART 9 COURSES - 2005/2006

These are 5-day courses condensed into 4 days (2 weekends)

**ALL Part 9 Baseline Courses will be held at the OAHI Training Centre 1515 Matheson Blvd. East, Suite #207, Mississauga, Ontario (NE corner of Matheson Blvd. & Dixie Rd.)**

### 2005 Dates

Part 9: The House: Building Envelope - October 22/23 & November 5/6, 2005  
Part 9: The House: Health & Safety - November 12/13 & November 26/27, 2005

### 2006 Dates

Part 9: The House: Building Envelope - January 7/8 & January 21/22, 2006  
Part 9: The House: Health & Safety - February 4/5 & February 18/19, 2006

**Course Fees:** OAHI Members - \$392.69 (includes GST)  
Non-Members - \$477.22 (includes GST)

A two-hour exam is held on the last day of class. A grade of 70% is required to pass. The 1997 Building Code Book & Supplementary Guidelines are required for these courses.

**Re: Part 9 Challenge Exams** - The Ontario Ministry of Municipal Affairs & Housing (MMAH) no longer allows the option for candidates to write the Challenge exams for any of their Part 9 Baseline courses; everyone will have to take the course.

**FOR MORE INFORMATION CONTACT THE OAHI OFFICE**

## SAMPLE BUILDING CODE EXAMS AND MORE

The Ontario Building and Development Branch has published sample examination questions. These questions are intended to help building practitioners prepare for the qualification examinations required under recent amendments to the Building Code Act and Building Code.

The sample questions and sites are found at the Qualification and Registration tab of the Building Code website at [www.obc.mah.gov.on.ca](http://www.obc.mah.gov.on.ca). Candidates should refer to the website for other important documents including relevant Examination Programs, Examination Syllabi, Examination Applications and the Candidate Protocol.

## GUIDE TO COMMUNITY COLLEGES & COURSES OFFERED

There are several Ontario community colleges that offer home inspection related courses that are recognized by the OAHI. The following is a list of 22 Ontario community colleges that **may or may not** offer in-class, online, and/or correspondence courses. **Please contact the OAHI office to confirm that the courses you choose are recognized by our Association** with respect to obtaining credit towards your academic requirements. Please visit the college's website for courses, descriptions, course dates, fees, etc. Please note—many colleges have more than 1 campus.

COLLEGE NAME	TELEPHONE	WEBSITE—www.
Algonquin College, Ottawa	(613) 727-4723	algonquincollege.ca
Canadore College, North Bay	(705) 474-7600	canadorec.on.ca
Cambrian College, Sudbury	(705) 566-8101	cambrianc.on.ca
Centennial College, Toronto	(416) 289-5000	centennialcollege.ca
Conestoga College, Kitchener	(519) 748-5220	conestogac.on.ca
Confederation College, Thunder Bay	(807) 475-6110	confederationc.on.ca
Durham College, Oshawa	(905) 721-2000	durhamc.on.ca
Fanshawe College, London	(519) 452-4430	fanshawec.on.ca
George Brown College, Toronto	(416) 415-2000	grownc.on.ca
Georgian College, Barrie	(705) 728-1968	georgianc.on.ca
Humber College, Toronto	(416) 675-5000	humber.ca
Lambton College, Sarnia	(519) 542-7751	lambton.on.ca
Loyalist College, Belleville	1-888-569-2547	loyalistic.on.ca
Mohawk College, Hamilton	(905) 575-1212	mohawkc.on.ca
Niagara College, Niagara Falls	(905) 735-2211	niagarac.on.ca
Northern College, Kirkland Lake	(905) 567-9291	northernc.on.ca
Sault College, Sault Ste. Marie	1-800-461-2260	saultc.on.ca
Seneca College, Toronto	(416) 491-5050	senecac.on.ca
Sheridan College, Oakville	(905) 845-9430	sheridanc.on.ca
Fleming College, Peterborough	(705) 749-5530	flemingc.on.ca
St. Clair College, Windsor	(519) 966-1656	stclairc.on.ca
St. Lawrence, Brockville	(613) 345-0124	sl.on.ca

### ontariolearn.com

**ontariolearn.com** is a consortium of 22 Ontario Community Colleges who have partnered to develop and deliver on-line courses. It is designed for those who cannot attend on-campus classes on a regular basis. This flexibility allows you to complete a course at a time and place of your choosing. There are several home inspection courses offered on this website. Visit the website to learn more about this service.

## EXAM SITTINGS

Exam sittings are for all members who are ready to write the CAHPI exam, a Challenge exam, a Ministry of Housing Part 9 re-write exam, etc. **Pre-registration** (including payment, if applicable) is required. Cost to write the CAHPI exam or any of the Challenge exams: \$160.50 (\$150 + GST). **A Study Guide for the CAHPI exam** is available free of charge to members, upon request only.

**Best Western Toronto Airport Hotel**  
Sunday November 6, 2005 (1 p.m.) 5825 Dixie Road, Mississauga  
Sunday January 22, 2006 (1 p.m.) located just north of Hwy 401 on the east side of Dixie Rd.

**Other Arrangements for Exams** - Those in northern regions or those wishing to write at the Algonquin College Test Centre in Ottawa, should contact the OAHI office to make special arrangements.



# By The Numbers

## ONTARIO RESIDENTIAL REAL ESTATE SALES - Sorted Alphabetically by R.E. Board January 1, 2005 - July 31, 2005

The information below was provided by the Canadian Real Estate Association (CREA). It contains all Multiple Listing Service (MLS) sales of residential resale homes sold in Ontario from January 1, 2005 to July 31, 2005., which includes single family dwellings, semi-detached homes, townhouses, and condominium apartments. This information can be particularly useful to home inspectors to help identify the opportunities that are available in Ontario.

Real Estate Board	Jan	Feb	Mar	Apr	May	June	July	Total	Market Share
Bancroft District R.E. Board	11	27	34	34	38	36	43	223	0.15%
Barrie & District School Board	225	327	434	522	555	473	412	2948	2.02%
Brantford Regional R.E. Board	120	171	197	223	226	226	199	1362	0.93%
Cambridge R.E. Board	169	253	304	308	329	268	271	1902	1.30%
Chatham-Kent R.E. Board	58	59	125	128	106	134	115	725	0.50%
Cobourg-Port Hope District R.E. Board	54	64	97	121	98	104	87	625	0.43%
Cornwall & District R.E. Board	82	110	138	168	171	172	123	964	0.66%
Durham Region R.E. Board	465	661	860	1,008	1,013	973	849	5829	3.99%
Georgian Triangle R.E. Board	86	98	125	162	156	197	146	970	0.66%
Grey Bruce Owen Sound R.E. Assoc.	113	131	194	239	242	237	248	1404	0.96%
Guelph & District R.E. Board	166	223	276	323	310	310	251	1859	1.27%
Hamilton-Burlington R.E. Assoc.	715	995	1,236	1,292	1,420	1445	1181	8284	5.67%
Huron Perth R.E. Board	76	92	123	174	221	181	173	1040	0.71%
Kawartha Lakes R.E. Assoc.	42	69	107	136	154	176	128	812	0.56%
Kingston & Area R.E. Assoc.	186	238	282	403	436	397	347	2289	1.57%
Kitchener-Waterloo R.E. Board	309	485	573	623	627	680	513	3810	2.61%
London-St. Thomas R.E. Board	456	688	796	917	996	1020	808	5681	3.89%
Midland-Penetang District R.E. Board	44	81	74	109	118	116	98	640	0.44%
Mississauga R.E. Board	569	833	1,095	1,154	1,245	1289	1036	7221	4.95%
Muskoka & Haliburton R.E. Assoc.	66	75	138	201	233	238	269	1220	0.84%
Niagara R.E. Assoc.	118	149	189	201	217	215	200	1289	0.88%
North Bay R.E. Board	52	82	101	154	157	152	138	836	0.57%
Oakville-Milton District R.E. Board	207	338	443	485	541	486	438	2938	2.01%
Orangeville & District R.E. Board	40	47	52	69	63	63	72	406	0.28%
Orillia & District R.E. Board	50	76	89	109	122	139	108	693	0.47%
Ottawa-Carleton R.E. Board	646	933	1,120	1,440	1,564	1494	1215	8412	5.76%
Parry Sound R.E. Board	13	7	27	32	51	45	59	234	0.16%
Peterborough R.E. Assoc.	131	173	230	285	344	288	300	1751	1.20%
Quinte & District R.E. Board	126	192	244	308	364	341	281	1856	1.27%
Renfrew County R.E. Board	56	94	134	166	219	213	146	1028	0.70%
Rideau-St. Lawrence R.E. Board	55	80	106	139	n/a	n/a	n/a	380	0.26%
Sarnia-Lambton R.E. Board	98	117	135	172	179	186	160	1047	0.72%
Sault St. Marie R.E. Board	47	57	113	122	131	140	135	745	0.51%
Simcoe & District R.E. Board	52	58	80	97	89	90	101	567	0.39%
St. Catharines & District R.E. Board	171	217	275	292	315	313	291	1874	1.28%
Sudbury R.E. Board	115	156	223	256	257	291	260	1556	1.07%
Thunder Bay R.E. Board	76	93	102	123	135	148	143	820	0.56%
Tillsonburg District R.E. Board	34	37	41	41	60	64	51	326	0.22%
Timmons R.E. Board	38	66	74	92	104	112	117	603	0.41%
Toronto R.E. Board	4,154	6,172	7,904	8,834	9,209	9153	7373	52799	36.16%
Welland District R.E. Board	88	111	140	149	161	160	149	958	0.66%
Windsor-Essex County R.E. Board	296	395	479	541	611	616	521	3459	2.37%
Woodstock Ingersol & District R.E. Board	72	82	95	164	174	175	146	908	0.62%
York Region R.E. Board	895	1,264	1,616	1,775	1,809	1812	1532	10703	7.33%
MONTHS TOTAL	11,642	16,676	21,220	24,291	25,570	25,368	21,233	146,000	100.00%

# By The Percentages

## ONTARIO RESIDENTIAL REAL ESTATE SALES - Sorted by Market Share January 1, 2005 - July 31, 2005

The information below was provided by the Canadian Real Estate Association (CREA). It contains all Multiple Listing Service (MLS) sales of residential re-sale homes sold in Ontario from January 1, 2005 to July 31, 2005., which includes single family dwellings, semi-detached homes, townhouses, and condominium apartments. This information can be particularly useful to home inspectors to help identify the opportunities that are available in Ontario.

	Real Estate Board	Jan	Feb	Mar	Apr	May	June	July	Total	Market Share (%)
1	Toronto R.E. Board	4,154	6,172	7,904	8,834	9,209	9,153	7,373	52,799	36.16%
2	York Region R.E. Board	895	1,264	1,616	1,775	1,809	1,812	1,532	10,703	7.33%
3	Ottawa-Carleton R.E. Board	646	933	1,120	1,440	1,564	1,494	1,215	8,412	5.76%
4	Hamilton-Burlington R.E. Assoc.	715	995	1,236	1,292	1,420	1,445	1,181	8,284	5.67%
5	Mississauga R.E. Board	569	833	1,095	1,154	1,245	1,289	1,036	7,221	4.95%
6	Durham Region R.E. Board	465	661	860	1,008	1,013	973	849	5,829	3.99%
7	London-St. Thomas R.E. Board	456	688	796	917	996	1,020	808	5,681	3.89%
8	Kitchener-Waterloo R.E. Board	309	485	573	623	627	680	513	3,810	2.61%
9	Windsor-Essex County R.E. Board	296	395	479	541	611	616	521	3,459	2.37%
10	Barrie & District School Board	225	327	434	522	555	473	412	2,948	2.02%
11	Oakville-Milton District R.E. Board	207	338	443	485	541	486	438	2,938	2.01%
12	Kingston & Area R.E. Assoc.	186	238	282	403	436	397	347	2,289	1.57%
13	Cambridge R.E. Board	169	253	304	308	329	268	271	1,902	1.30%
14	St. Catharines & District R.E. Board	171	217	275	292	315	313	291	1,874	1.28%
15	Guelph & District R.E. Board	166	223	276	323	310	310	251	1,859	1.27%
16	Quinte & District R.E. Board	126	192	244	308	364	341	281	1,856	1.27%
17	Peterborough R.E. Assoc.	131	173	230	285	344	288	300	1,751	1.20%
18	Sudbury R.E. Board	115	156	223	256	257	291	260	1,558	1.07%
19	Grey Bruce Owen Sound R.E. Assoc.	113	131	194	239	242	237	248	1,404	0.96%
20	Brantford Regional R.E. Board	120	171	197	223	226	226	199	1,362	0.93%
21	Niagara R.E. Assoc.	118	149	189	201	217	215	200	1,289	0.88%
22	Muskoka & Haliburton R.E. Assoc.	66	75	138	201	233	238	269	1,220	0.84%
23	Sarnia-Lambton R.E. Board	98	117	135	172	179	186	160	1,047	0.72%
24	Huron Perth R.E. Board	76	92	123	174	221	181	173	1,040	0.71%
25	Renfrew County R.E. Board	56	94	134	166	219	213	146	1,028	0.70%
26	Georgian Triangle R.E. Board	86	98	125	162	156	197	146	970	0.66%
27	Cornwall & District R.E. Board	82	110	138	168	171	172	123	964	0.66%
28	Welland District R.E. Board	88	111	140	149	161	160	149	958	0.66%
29	Woodstock Ingersol & District R.E. Board	72	82	95	164	174	175	146	908	0.62%
30	North Bay R.E. Board	52	82	101	154	157	152	138	836	0.57%
31	Thunder Bay R.E. Board	76	93	102	123	135	148	143	820	0.56%
32	Kawartha Lakes R.E. Assoc.	42	69	107	136	154	176	128	812	0.56%
33	Sault St. Marie R.E. Board	47	57	113	122	131	140	135	745	0.51%
34	Chatham-Kent R.E. Board	58	59	125	128	106	134	115	725	0.50%
35	Orillia & District R.E. Board	50	76	89	109	122	139	108	693	0.47%
36	Midland-Penetang District R.E. Board	44	81	74	109	118	116	98	640	0.44%
37	Cobourg-Port Hope District R.E. Board	54	64	97	121	98	104	87	625	0.43%
38	Timmons R.E. Board	38	66	74	92	104	112	117	603	0.41%
39	Simcoe & District R.E. Board	52	58	80	97	89	90	101	567	0.39%
40	Orangeville & District R.E. Board	40	47	52	69	63	63	72	406	0.28%
41	Rideau-St. Lawrence R.E. Board	55	80	106	139	n/a	n/a	n/a	380	0.26%
42	Tillsonburg District R.E. Board	34	37	41	41	60	64	51	328	0.22%
43	Parry Sound R.E. Board	13	7	27	32	51	45	59	234	0.16%
44	Bancroft District R.E. Board	11	27	34	34	38	36	43	223	0.15%
	<b>MONTHS TOTAL</b>	<b>11,642</b>	<b>16,676</b>	<b>21,220</b>	<b>24,291</b>	<b>25,570</b>	<b>25,368</b>	<b>21,233</b>	<b>146,000</b>	<b>100.00%</b>

# ≈ WELCOME TO THE REAL WORLD ≈



“The builder is from down under (Australia).”



“The heat has been so unbearable, the house is melting”



“Do you mind mowing the lawn when you check the exterior walls & roof?”



How did you know geometry was my favourite subject”



“Actually, my whole family loves geometry”


## THE DEVASTATING FORCE OF NATURE (New Orleans, Louisiana, September 2005)




# Advertising

## INTERESTED IN ADVERTISING


The section below is a sample of advertising that could be added to the News and Updates. If you are interested in this concept please express your opinion by emailing the OAH I office at [oahi@oahi.com](mailto:oahi@oahi.com). Your feedback will be important in proceeding with the advertising section.




**INSPECTION ODYSSEY**  
**OCTOBER 14 - 16, 2005**  
 Canada's National Home Inspectors Conference  
 Sheraton Fallsview Hotel - Niagara Falls, Ontario




- ♦ Technical Field trip - Friday afternoon
- ♦ Exhibitor Reception & Opening Ceremonies - Friday Evening
- ♦ 2 full days of informative education sessions & 30 exhibitors
- ♦ Gala Awards Luncheon - Saturday
- ♦ Optional Spousal Tours - Saturday
- ♦ Special room rates available
- ♦ Registration discounts for OAH I, CAHPI, ASHI members



Evenings are free for you to enjoy the new **Casino Niagara**, the entertaining **Shaw Festival**, Award winning **Wineries**, Historic **Fort George** and more. For conference information visit [www.inspectionodyssey.com](http://www.inspectionodyssey.com)  
 "We look forward to seeing you at The Falls"



CANADIAN ASSOCIATION OF  
HOME & PROPERTY INSPECTORS  
ASSOCIATION CANADIENNE DES  
INSPECTEURS DE BIENS IMMOBILIERS



ONTARIO ASSOCIATION OF  
HOME INSPECTORS  
SINCE 1994

**WANTED**  
**HOME INSPECTORS**  
**TORONTO AREA**

Candidates should be outgoing and motivated  
 Excellent verbal and written communications  
 skills required  
 Some positions require engineers

For further details go to:  
[www.oahi.com/members](http://www.oahi.com/members),  
 click on News - #5 Classified

Contact:  
 Email: [graham@carsondunlop.com](mailto:graham@carsondunlop.com)  
 OR  
 Fax: (416) 964-0683.  
 No calls please.

**PLACE YOUR**  
**AD HERE**  
**Classified**  
**Product**  
**Service**

Space is now available  
 for classified or  
 commercial  
 advertising. Classified  
 ads are free. See  
 commercial ad rates  
 below.

For assistance in  
 advertising, please  
 contact the OAH I  
 Office.



**ANNOUNCEMENTS**

If you have a special announcement (company promotion, congratulatory message, etc.) we can place it in the Monthly News and Updates.

FOR FURTHER DETAILS  
 Call or email  
 the OAH I Office

**OAH I PARAPHANALIA**

Golf Shirts - Blue, Green, Grey, Burgundy, Cream  
 Ball Caps - Blue, Green, Grey, Burgundy, Cream, Purple

2 Free Window Stickers with each purchase

**To obtain product and prices**  
**Call or email the OAH I Office**

**ADVERTISING RATES**

<p><b>DISPLAY ADS</b></p> <p>2" x 2" - \$20 per issue                  - \$50 for 3 issues                  - \$85 for 6 issues</p>	<p><b>CLASSIFIED ADS</b>                  (for employment only)                  Up to 30 words - Free</p>
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All artwork must be provided and in digital format. Call the OAH I office in advance for submission deadline dates. All submissions must be emailed to the OAH I Office at [oahi@oahi.com](mailto:oahi@oahi.com).

## INSPIRING THOUGHTS

**THE OAH I OFFICE**

**Mailing Coordinates**  
 Box 38108  
 Castlewood R.P.O.  
 Toronto, Ontario M5N 3A8

Tel No.: (416) 256-0960  
 Toll Free: 1-888-744-6244  
 Fax No.: (905) 771-1079

Email: [oahi@oahi.com](mailto:oahi@oahi.com)  
 Website: [www.oahi.com](http://www.oahi.com)

Administrator/Registrar:  
 Wendy Gelman

The mediocre teacher tells. The good teacher explains. The superior teacher demonstrates. The great teacher inspires.

Tell me and I forget; show me and I remember; involve me and I understand

Ask for the best, expect the best, accept the outcome

The function of leadership is to produce more leaders, not more followers.

Nearly all people can stand adversity, but if you want to test a person's character, give them power

The greatest good you can do for another is not just share your riches, but reveal to them their own.

One machine can do the work of fifty ordinary men. No machine can do the work of one extraordinary man.

The only job where you start at the top, is digging a hole.

Problems are only opportunities in work clothes.

Don't ask for a light load, but rather ask for a strong back

Discipline is the bridge between goals and accomplishment

**WANTED**

**News, articles, ideas, etc.**

If you have something relevant to say about our industry, heard some interesting news, want to report on any event that would be worth posting, or have some other idea that you would want to be heard - the Association welcomes your input in contributing to the monthly News & Updates.

Please fax, email, or mail the OAH I office. Your submissions will be reviewed, and if approved, will appear in an upcoming newsletter.

**ANSWERS TO OAH I  
 WORD GAME (Pg. 1)**

1 VINYL 4 RAFTER  
 2 PLUMB 5 LINTEL  
 3. OUTLET 6. SYSTEM  
 7. BOILER

